

ASG Consulting Services
IT Solutions That Meet Business Objectives

OUR PHILOSOPHY, METHODOLOGY, AND SERVICE PORTFOLIO



OVERVIEW



ASG Consulting Services transforms IT departments consumed with day-to-day tasks into proactive organizations focused on innovation and improvement.

At ASG Consulting Services, we combine IT infrastructure expertise with business strategies to architect purpose-built solutions that align with your critical and changing business objectives.

We approach client needs from a holistic perspective—we start with your objectives, and then we prioritize them to design a solution that will deliver the maximum return on investment and achieve the business outcomes you need. Our approach is flexible enough to meet your unique requirements, while still providing consistent and successful results that improve IT efficiency and business profitability.

Growing and maintaining long-standing relationships with our clients is one of our core values. That's why we look beyond business requirements to learn more about your unique culture, challenges, and goals—because the better we know you, the more value we provide.

Our Solutions

- Economic Analyses
- Audits & Compliance
- Technology
- Resources
- Process & IT Operations
- Cloud
- Managed Services

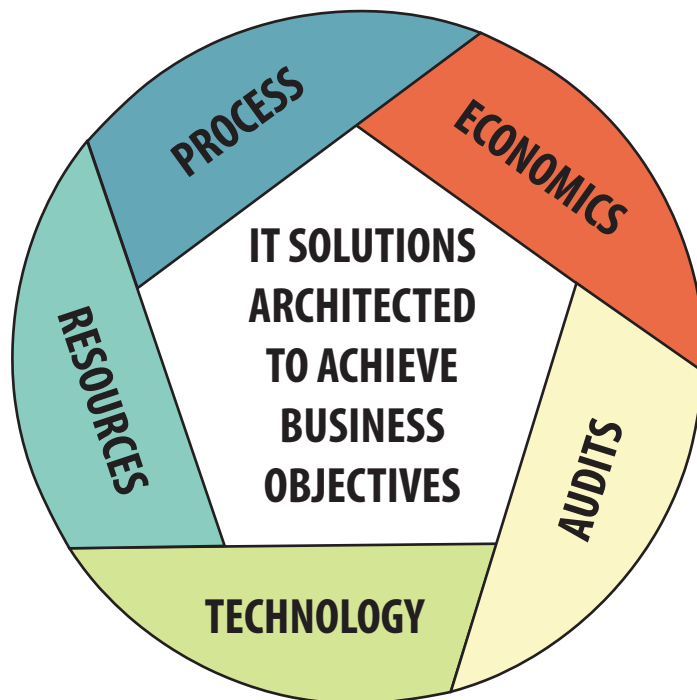
PHILOSOPHY

More than ever, businesses and IT departments today need to reduce risks, minimize costs, and demonstrate value to the business.

Technology is only one component of IT success. That's why ASG Consulting Services applies a *Five Point Philosophy* to evaluate and address IT needs. It's a holistic approach that's specifically designed to align our solutions with your critical business objectives.

Starting with your business requirements, we build a comprehensive, high-level view of your IT organization by analyzing your objectives through our five 'points' or disciplines.

Each of the five disciplines influences IT decisions and overall business objectives. Understanding how each discipline affects the others is the key to strengthening your IT organization.



PHILOSOPHY DISCIPLINES



Technology

Our team has extensive expertise providing strategic roadmaps, identifying best-fit solutions, and integrating optimal technologies. With our enhanced understanding of heterogeneous environments, we position IT as a valuable contributor to the business.



Resources

With our flexible staffing solutions, you have access to a comprehensive set of resources with a wide array of skills—so you can seamlessly adjust your staffing and easily transition between your various resource needs and consumption models.



Audits

We offer a complete set of client-tailored services—including security audits, disaster recovery assessments, and maintenance and software licensing reviews—designed to help you better manage the risks to your business and reduce your organization's potential liabilities.



Economics

By blending their technology expertise with a business-based analysis approach, our IT economists deliver the realistic, accurate analyses and valuable economic guidance you need to make more effective fiscal decisions.



Process

Using an adaptive approach with an eye on industry best practices, we offer custom-made operational framework services that drive your team towards a strategic alignment of your IT initiatives and business objectives.

METHODOLOGY

ASG Consulting Services use a systematic process for designing solutions that deliver the strengths and outcomes you need to meet your critical success factors.

Every system is different. But with a proven, time-tested methodology, we can adjust to the uniqueness of your environment and produce consistent results and successful project outcomes—even in dynamic situations.

We apply all or part of our methodology in our consulting service engagements, according to your needs.

Define Objectives

Our engagements begin by defining the business objectives and critical success criteria.

Develop Plan

We use an in-depth process to identify risks, find interdependencies, and weigh all the factors that contribute to an initiative's success. Then, we aggregate the data from discovery and analysis to develop a solution that aligns with the business objectives and the IT requirements.

Execute Plan

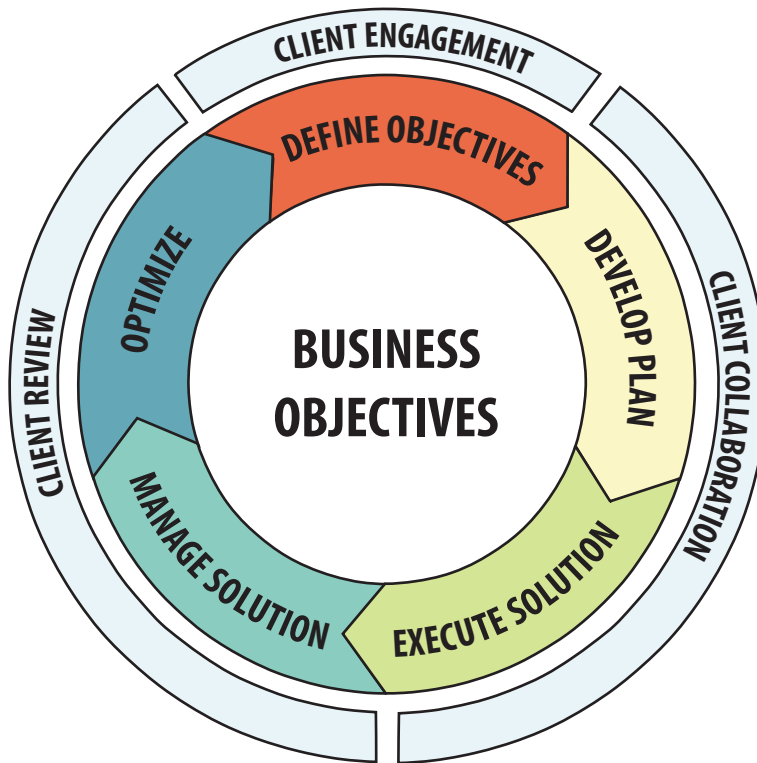
Based on your needs, we can work either independently or collaboratively to execute the solution that best meets your objectives.

Manage Solution

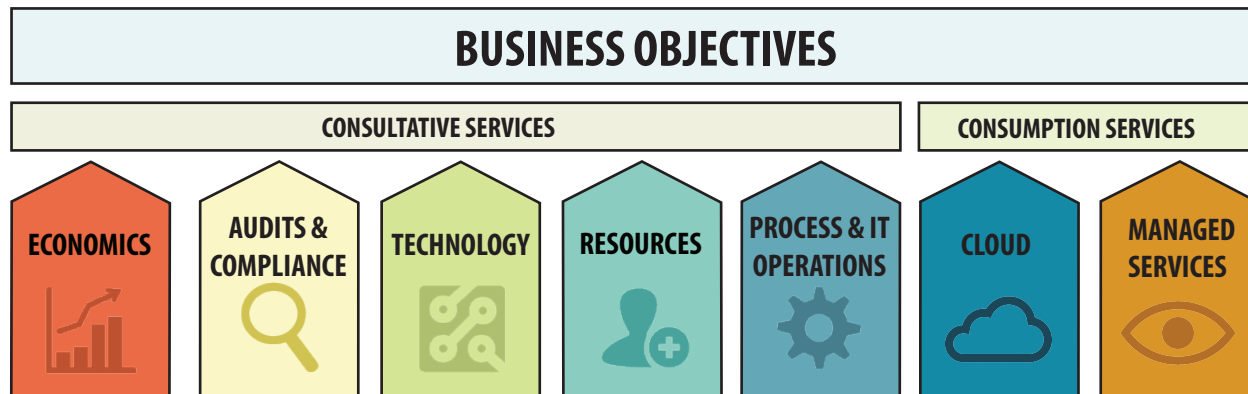
We can cost-effectively manage the solution on a short or long-term basis, depending on the organizational need, resources, and skill set.

Optimize

Our methodology is geared towards sustainable results—including the evaluation of surrounding business processes to increase efficiency and cost-effectiveness.



SERVICE PORTFOLIO



Economics

- IT Cost Modeling and Budget Service
- IT as a Service Price Modeling
- Maintenance Contract Analysis
- Cloud Economics Analysis
- Business Case Analysis
- Solution Analysis and Selection



Process & IT Operations

- ITIL Process Assessment
- ITIL Process Design
- Project Management
- ASG Consulting Engineer (ACE) Services
- IT Operations Framework



Audits & Compliance

- Black Box Penetration Test
- Internal Penetration Test
- Phishing Assessment and Training Service
- Cloud Security Assessment



Cloud

- Cloud Feasibility Assessment
- Cloud Migration Services
- Cloud Economics Analysis
- Virtual Transport Service
- Cloud Security Assessment



Technology

- Data Center Assessment
- Data Center Consolidation
- Application Mapping Assessment
- Data Center Relocation
- Technology Roadmapping
- Disaster Recovery Plan Audit
- Technology-focused Health Check Services



Managed Services

- Cloud Services
- Disaster Recovery as a Service



Resources

- Recruitment
- Staff Augmentation
- ASG Consulting Engineer (ACE) Services

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CONTACT US



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ABOUT ADVANCED SYSTEMS GROUP

Since 1981, Advanced Systems Group (ASG) has provided comprehensive IT infrastructure solutions, delivered strategic and tactical consulting services, and helped clients achieve their IT transformation goals. Headquartered in Denver, Colorado, ASG has nine regional offices and serves locations across the United States.

CLIENT TESTIMONIALS

"For first time in 20 years, we have an IT road map that aligns with our business initiatives. The ASG team not only helped us tie it all together—they also positioned us to make better decisions and meet our customers' needs more efficiently."

—Vice President of IT Infrastructure
Oil & Gas Company

"Our financial department was very impressed with the financial justifications the IT Economist from ASG put together for us."

—IT Director
Prominent West Coast Law Firm

"We had no idea of the total exposure we faced from security threats. Hiring ASG to test and evaluate our IT security was the best use of IT dollars we ever spent."

—Chief Technology Officer
Nationally-Renown Hospital